

WOMEN BUILD
2023

Corporate
Team Member Tool Kit



# WOMEN BUILD 2023

Everyone deserves a decent and affordable place to live.

**YOU** are a strong woman, with the capability and determination necessary to make a difference in the lives of families.

Your Corporate
Sponsored Team
guarantees your team a
Women Build day on a Habitat
home construction site,
swinging hammers and
building hope!

Habitat for Humanity's **Women Build** program promotes the involvement of women in the construction industry. Women Build works to recruit, nurture, and train women to build and repair homes to help their fellow neighbors. All participants must be 18+.

Funds raised will support Habitat for Humanity programs.

**Women Build** does not exclude men—it encourages women to become empowered to break down stereotypes and show what we can do when we come together!

#### How will Women Build impact affordable housing in our community?

First and most importantly, you are key to Habitat's mission of building homes, communities, and hope. You will come together with other women for a unique and empowering experience. You will experience team building and networking in an entirely new way, with a day filled with construction work, meals, snacks, goodie bags, and more!

Keep your team members informed throughout the build, by providing us with your team member names and emails. They will receive weekly Women Build updates from April through June.

Once your team is formed, help us prepare for your build day by providing your team members' t-shirt sizes.

# S P N S O R S

### PREMIER SPONSOR



### **COMMUNITY SPONSORS**







### **NEIGHBORHOOD SPONSORS**

Choice Hotels
Davis Construction
EagleBank
MGM National Harbor

### **HOUSE SPONSORS**

Allan Myers
Balfour Beatty
Boland
Bozzuto
Bright MLS
BuildGirls | Shimmick
Cara Pearlman Group of Compass
COMSO, Inc.
Constellation
Donna Kerr Group
Himes Associates, LTD
Pepco

### **FUNDRAISING PORTAL SPONSOR**

Nauticon

### **Women Build 2023**

### Individual Participant Fundraising Incentives

\$350

Women Build Branded T-shirt

\$500

Habitat Branded
Wine Tumbler

INCENTIVES ARE
CUMULATIVE,
SO THE MORE
YOUR RAISE,
THE MORE YOU
RECEIVE!

\$1500

Habitat Branded
Work Gloves

\$3000

Habitat Branded
Jacket

INCENTIVES
CAN BE EARNED
THRU THE
ENTIRE WOMEN
BUILD
EXPERIENCE!

Top individual fundraiser

Enjoy a relaxing experience at a luxury spa!

\*Top Fundraising Team will have their name engraved on a hammer trophy to proudly display in their office!

\*Actual prizes may be different from the images shown above\*

### **INDIVIDUAL FUNDRAISING IS AS EASY AS**

1,2,3

### 1. Ask

The answer is always no, until you ask.

# 2. Follow Up

Your family and friends want to donate, they just forget.

## 3. Thank

Crucial step. Don't forget to thank your donors.

People who are thanked are more likely to give again.



### **FUNDRAISING TIPS**

### How do I raise \$350 in one week?

Make a donation to yourself—\$50 Ask 5 family members for \$25 each—\$125 Ask 5 neighbors for \$5 each—\$25 Ask 10 friends for \$15 each—\$150

### **TOTAL—\$350**





### How do I raise \$500? That's easy!

Make a donation to yourself—\$25 Ask 5 family members for \$25 each—\$125 Ask 5 neighbors for \$5 each—\$25 Share your Classy fundraising page on social media—\$150 Ask 10 friends for \$15 each-\$150

**TOTAL—\$500** 

### I want a challenge! How can I raise \$1,000 in a week?

Make a donation to yourself—\$50

Ask 5 family members for \$25 each—\$125

Ask 5 neighbors for \$10 each—\$50

Ask 15 friends for \$20 each—\$300

Share your Classy fundraising page on social media—\$250

Use our memory jogger to think of all the people you can ask a donation from. If you feel comfortable, you can ask for a bigger donation—\$100

Clean out your garage for a yard sale—\$50

Have two bake sales—\$50

**TOTAL—\$1,000** 

### Who do I know? MEMORY JOGGER

### **Friends**

Childhood Friends
High School friends
College friends
Military friends
Sorority friends
Bridesmaids

### **Family**

Parents Grandparents Siblings Aunts and Uncles

### **Community**

Bed & Breakfast
Bingo
Bowling
Camp
Chamber of Commerce

Chamber of Commerce

Childcare

Children's friends' parents

Children's teachers

Church, Mosque, Temple, etc

Clinic

Congressperson
Construction Site
Delicatessen

Federal Government Garden Center

Golf Course Hardware Store Health Club Hospital Hotel Kennel Library

Museum Night Club Nursing Home

People from past jobs

Pharmacy Post Office Resort Restaurant School

Tanning Salon Tennis Court

Theater

### And...

Cousins

Accountant
Aerobics Instructor
Alterations
Attorney

Baker or Caterer Bank Teller Bartender

Bartender Bookkeeper Butcher

Carrant Clar

Carpet Cleaner Chiropractor Dentist Dietician

Electrician

Electrolysis Engineer Engraver

Exterminator

Financial Planner Interior Decorator

Notary Nurse

Nutritionist
Office Cleaner
Optometrist

Painter
Pharmacist
Photographer
Physical Therapist

Physician

Piano Instructor

Plumber



# Women Build 2023 My Fundraising Toolbox

Online Resources and Your Own Personal Fundraising Page

### **HOW TO GET STARTED**

- 1. Go to https://give.classy.org/HabitatMMWB2023
- Once you are on the Habitat for Humanity Metro Maryland Women Build 2023 fundraising page you will see two large buttons on the sidebar: "Become a Fundraiser" and "Donate Now". Choose "Become a Fundraiser" so you can start raising funds.
- **3.** The next screen will say "Start Fundraising", with two options: "Join a team" and "Create a team". Select "**Join a team**".

### Start fundraising



- 4. The next screen will say "Join a team". Click your team's name or you can search by team name.
- 5. Create or login if you have a pre-existing Classy account.

### 6. Complete your profile.

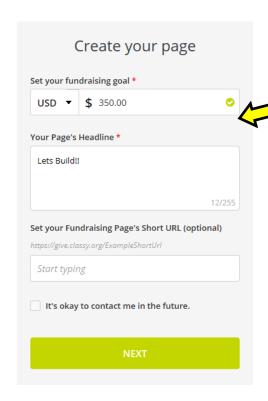
### Choose your photo and click "Continue".

This is the default photo for all individuals. If you would like to change it, click "Change", and upload a photo from either your computer or Facebook profile.



### 8. Create your page.

A short URL can make it easier for people to find your team page and donate. But, it is not necessary to fundraise successfully.



Your personal fundraising goal is set at a minimum of \$350.

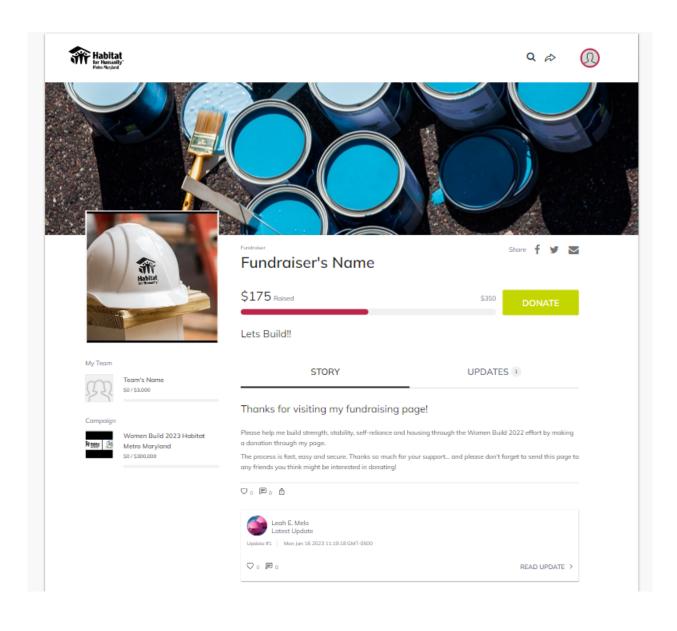
Incentives start at \$500 and prizes are awarded at each level.

We encourage you to raise more! The more you raise helps us build even more strength, stability and self-reliance through shelter.

You've made your own fundraiser page.
Now, the fun begins!

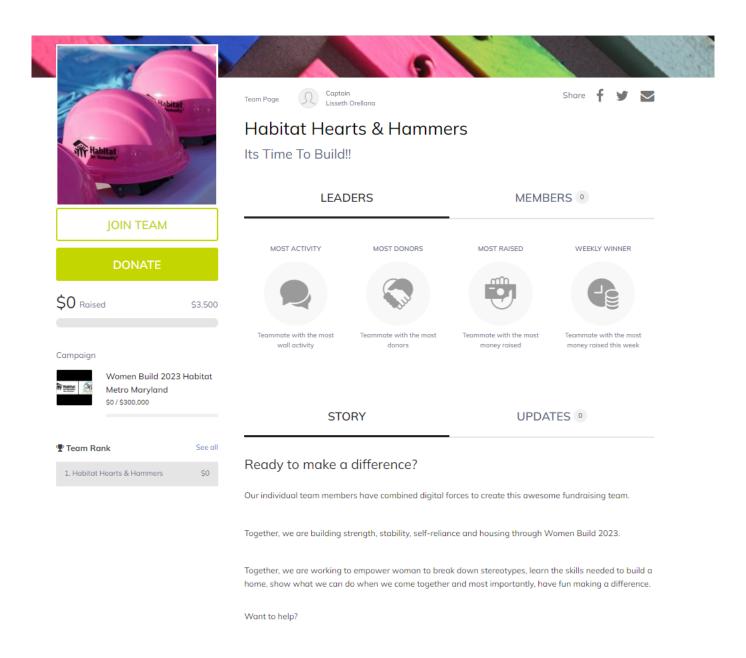
## YOU'VE MADE YOUR PERSONAL FUNDRAISING PAGE. NOW WHAT?

This is what a personal fundraising page looks like. Customize it to make it your own. Add a profile picture and edit the "My Story" section to give your profile a personal twist. Tell your friends and family about Women Build, Habitat's mission, and why you are fundraising for Habitat for Humanity Metro Maryland! You can update your donors, family, and friends on your fundraising progress by adding pictures, videos, or text using the "Manage" button on your page.



### WHAT DOES A TEAM PAGE SHOW?

This is the "Habitat's Hearts and Hammers" team page. It's very similar to a personal fundraising page. It also has a sharing toolbar, the "About" sidebar, a place for the team to share its story, and information tracking the team's progress towards its goal. The Fundraiser's sidebar tracks team ranking and each team member's fundraising.



### FREQUENTLY ASKED QUESTIONS

For more FAQs please visit the Classy Help Center at http://www.classy.org/help-center/basics

### Do I need construction experience or expertise?

Absolutely not. No construction experience required. We will provide you with all the safety gear, tools, and know-how you will need. Our talented volunteer Crew Leaders will show you the ropes.

#### Can I join more than one team?

You can only associate your personal fundraising page with one team.

#### What happens when someone donates directly to a team's page?

The money donated directly to a team page is reflected in the team page total. It is **NOT** reflected in any of the individual team members' totals. If you want a donation to show up in your personal total AND the team total, you should have the donor contribute through your personal page.

### If I donate to an individual or team fundraising page, who will have access to my information?

When you make a donation through an individual or team fundraising page, HFHMM will have access to your contact information. If you contribute through a personal fundraising page, then the person that created that page will have access to a report with your contact information. If you contribute through a personal fundraising page associated with a team or if you contribute directly to a team fundraising page, then the person that created the team page will also have access to a report with your contact information.

### What if I don't want to fundraise and just want to donate the \$350 so that I can participate in Women Build?

No problem! You still need to "become a fundraiser" and make the donation to your page.

### Can youth volunteer at the build site?

Children and youth of all ages can assist with fundraising efforts, however, participants on the build site must be 18 years or older. However, we do have other volunteer opportunities for our younger supporters. Contact us for more information.

### What if someone can only stay half the day?

We strongly encourage participants to stay the entire day (8:30 am - 3:30 pm) as they will feel a greater sense of accomplishment and take part in all the perks the day has to offer. In the event of an emergency, we do understand and ask that you contact the Habitat staff as soon as possible.

### **How does Habitat empower women?**

We at Habitat have the ability to provide opportunities for hands-on learning, and given these tools, women can succeed in changing their communities. Nationally, more than 60% of Habitat for Humanity's projects are homes to female head of households. Due to skills they learn while building their Habitat home, these women are better equipped to maintain their homes, and consequently, more confident in their ability to cope with day-to-day situations.

### WHAT IF MY SUPPORTERS WANT TO MAKE THEIR DONATION IN THE FORM OF CASH OR A CHECK?

While the online fundraising tool is very handy, cash and checks are welcome, too! Just provide the donation form (on the next page of this packet) to your donors. **Donations should be sent to Habitat for Humanity by June 30, 2023.** All checks should be made out to Metro Maryland Habitat for Humanity, with "Women Build (or WB)" and the participant's name written in the memo line. When you send funds given to you to Habitat, please include a copy of this donation form because we want to be sure to credit you for the gifts! Your cash/checks will be credited to your web page as "offline" donations.







### Women Build Donation Form

Thank you for supporting me as part of the Habitat for Humanity Metro Maryland Women Build. Please complete and mail this form along with your donation to:

### **Habitat for Humanity Metro Maryland**

ATTN: Women Build 8380 Colesville Road, Suite 700 Silver Spring MD 20910

Name of team you are supporting:			
Your Name:			
Address:			
City	_ State	Zip	
Email	Phone Num	ber:	
Amount of support: \$_			
Method of payment:			
[] Cash [] Check (please indicate	e Women Build on th	ne memo line)	
If you'd like to make yo donation on the Classy	•	it card, please make the	

https://give.classy.org/HabitatMMWB2023

Thank you for your support of Women Build!



WOMEN BUILD 2023

Empowering Women.
Transforming Lives.
Building Hope.

# We look forward to building with you!

If you have any questions, reach out to one of the staff listed below:

Paige Beyer: Senior Director of Development

Lisseth Orellana: Associate Director of Development

Ben Litten: Corporate Relations Director

Sandra Limjuco: Volunteer Services Supervisor

Send all questions to womenbuild@habitatmm.org





